IBM MobileFirst for iOS

For a digital Support in an aging society...

Jörn Skerswetat - Sales Leader IBM Mobile Solutions Switzerland Manuel Casanova - Sales Assistant IBM Mobile Solutions



Demographic changes: The Society

Economic pressure of aging Population

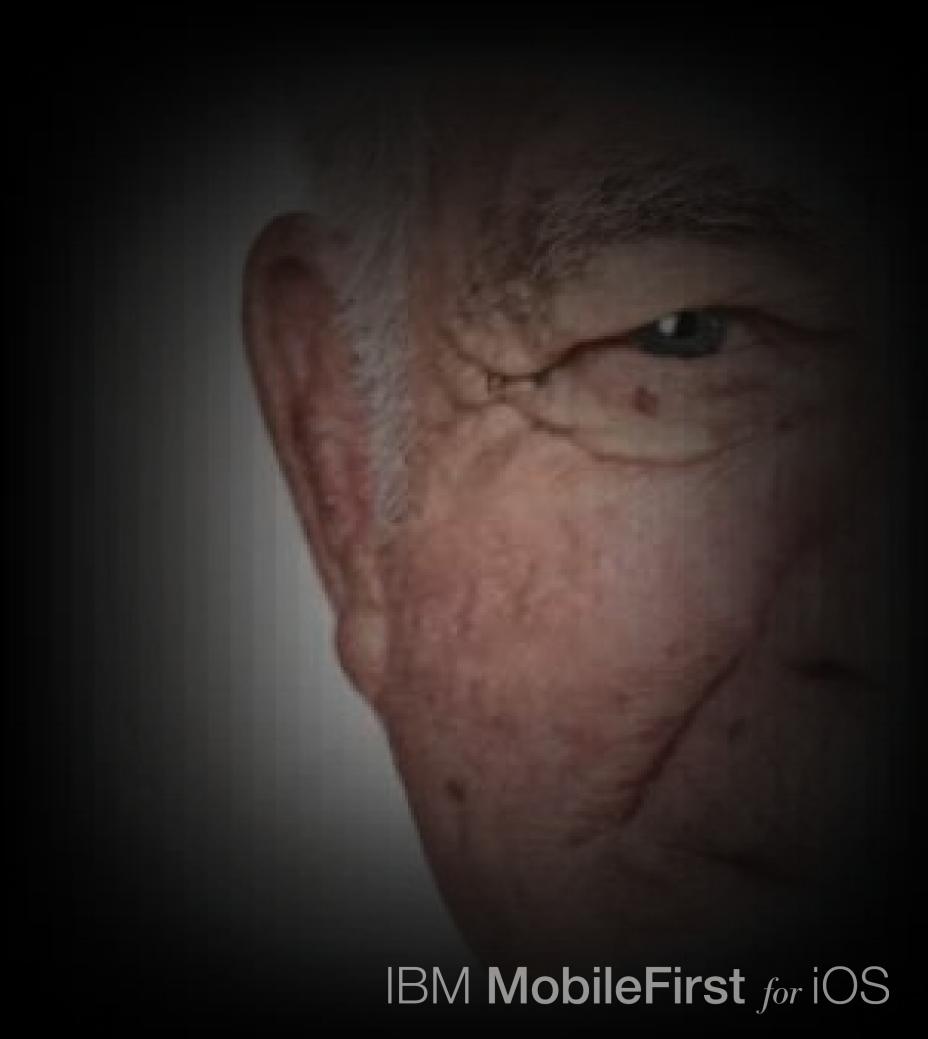


"Aging in Place" trend



Demographic changes: The individual

Personal needs are unmet by health and social systems



missing social engagement and family communication



Service providers are looking for new ways to offer services







Health Services

Postal Systems



Aging





Insurers





Other Gov't Services





Other Commercial Providers



Utilities

Why industries are moving toward it?

- Revenue diversification
- Cost avoidance
- Social mission
- Competitive edge

What did we do?

Our Vision is....

...a Platform serving elderly People and their families

Our Goal is to enable....

... aging at Home with high quality of life

Our Value Proposition:

Access to ...

- Communication
- Monitoring
- Community and social- Programs
- Support Services
- Medical Services

Where it began: IBM Tokyo Research Labs



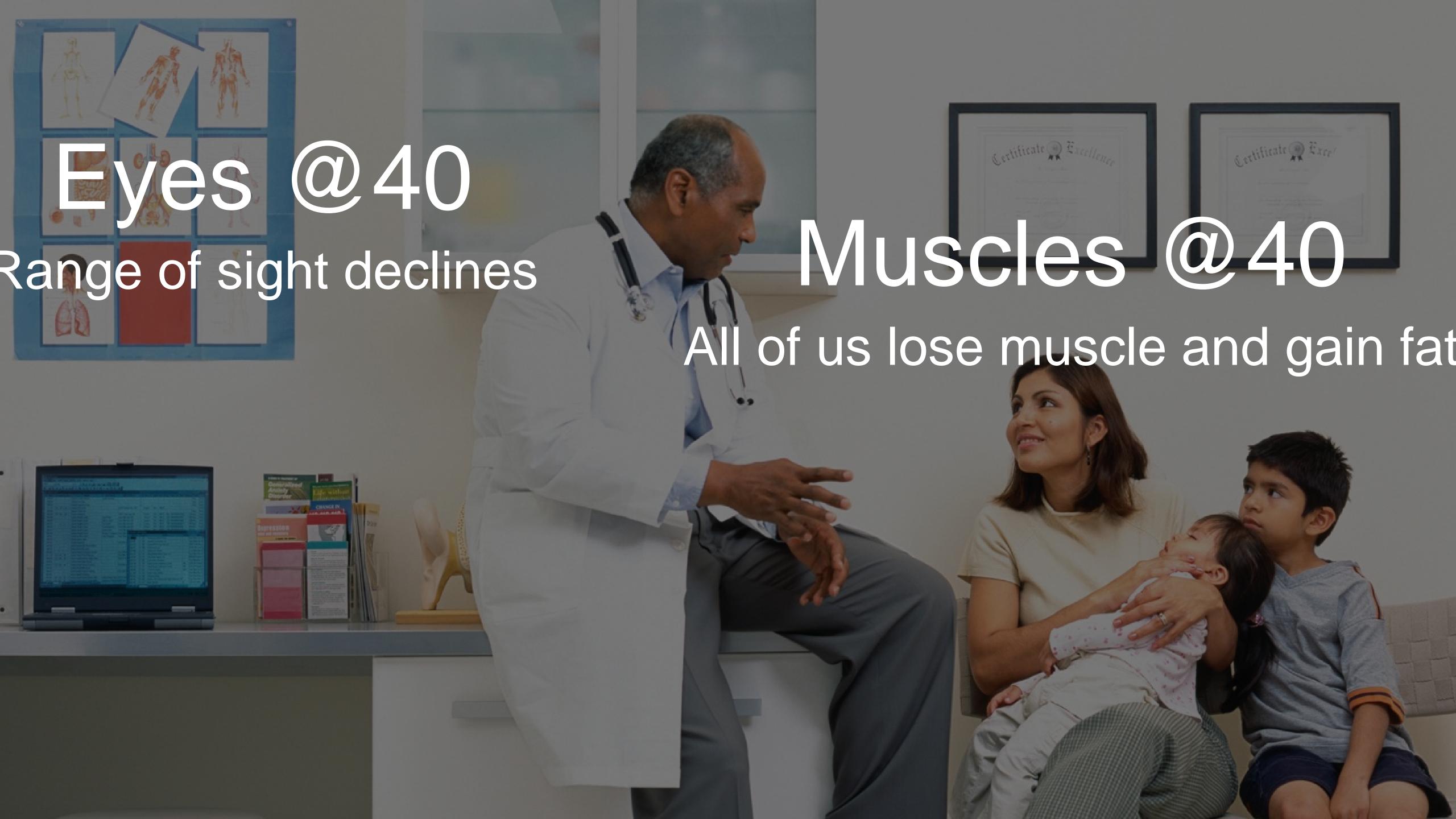
Seniors and mobile devices

Accessibility requirements

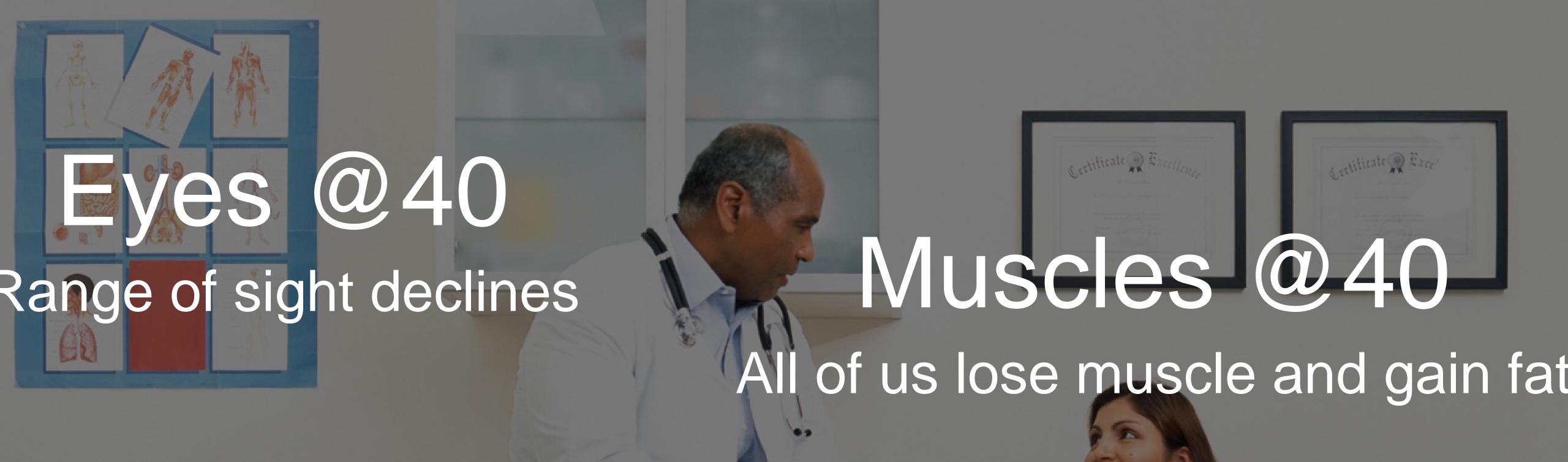
Analog vs. digital familiarity

Expectations of technology









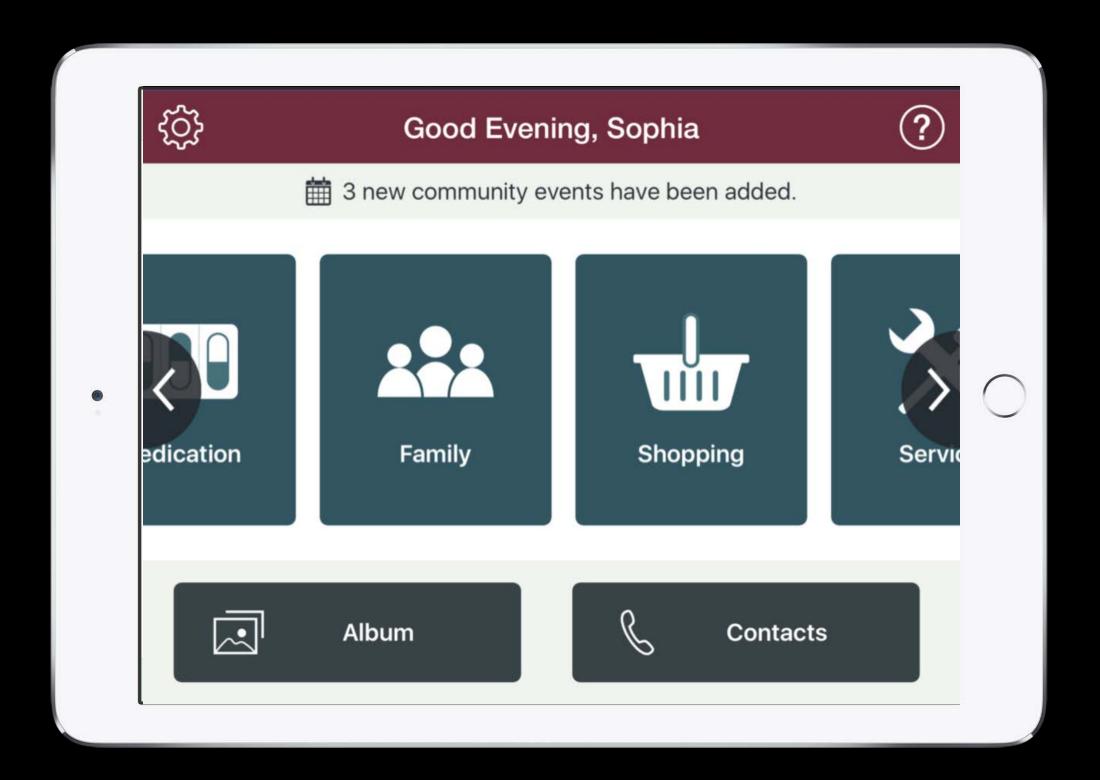
Ears ©60
Hearing loss accelerates

Brain @70
Cognitive decline accelerates

Devices with physical buttons are familiar for seniors, but the capability is low



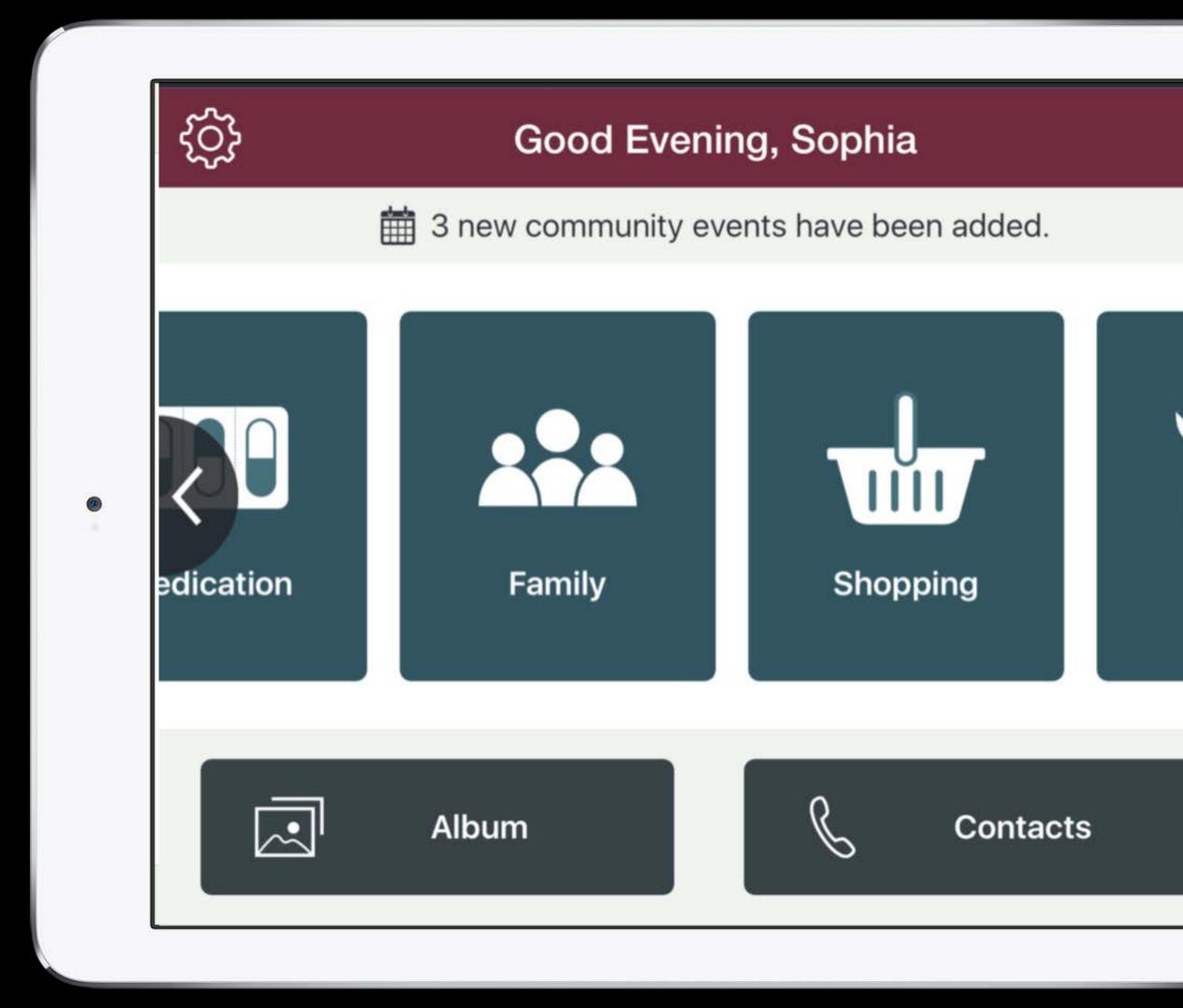
Tablets are a better method for services...



... We have a solution...

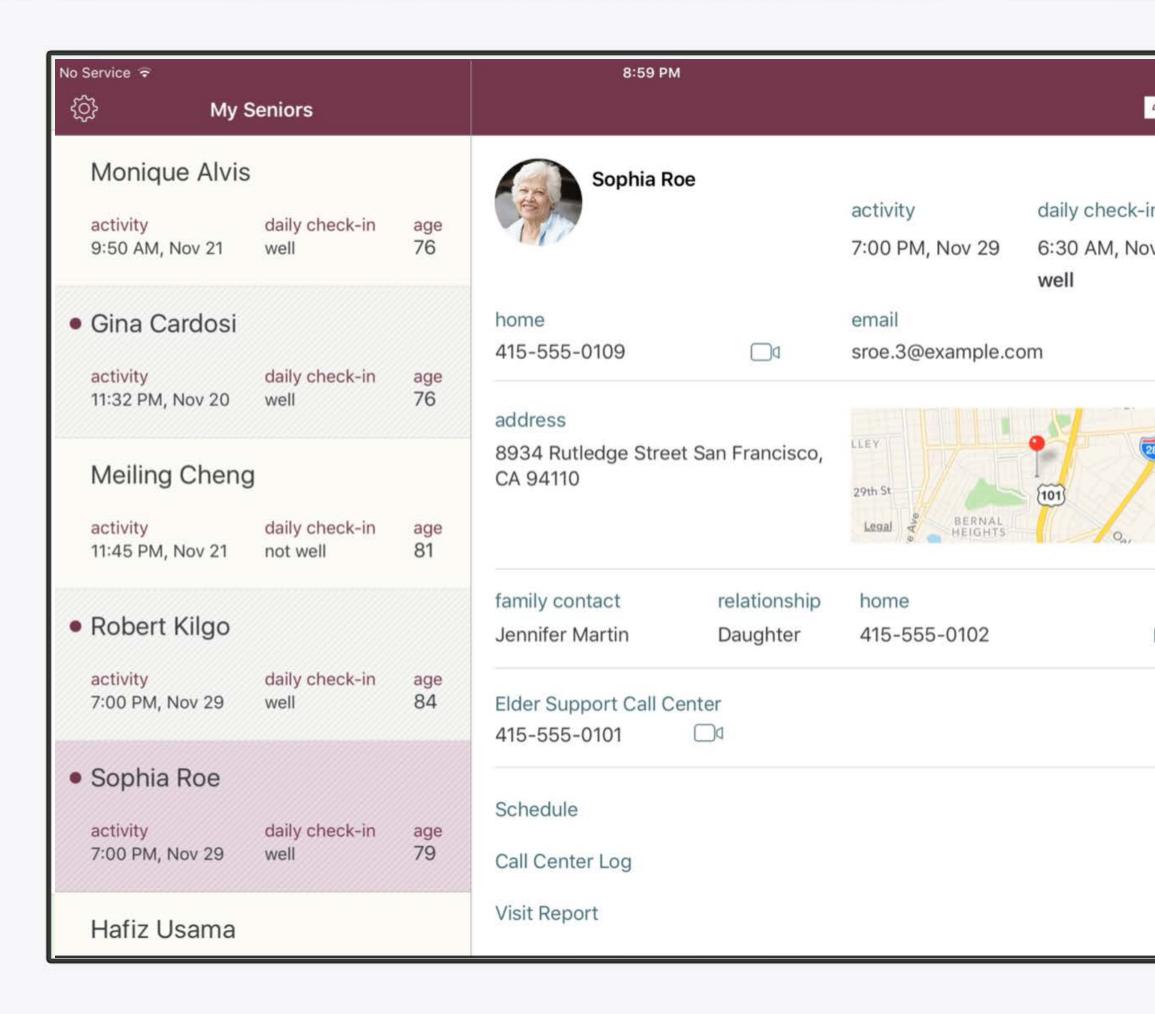


Elder at Home



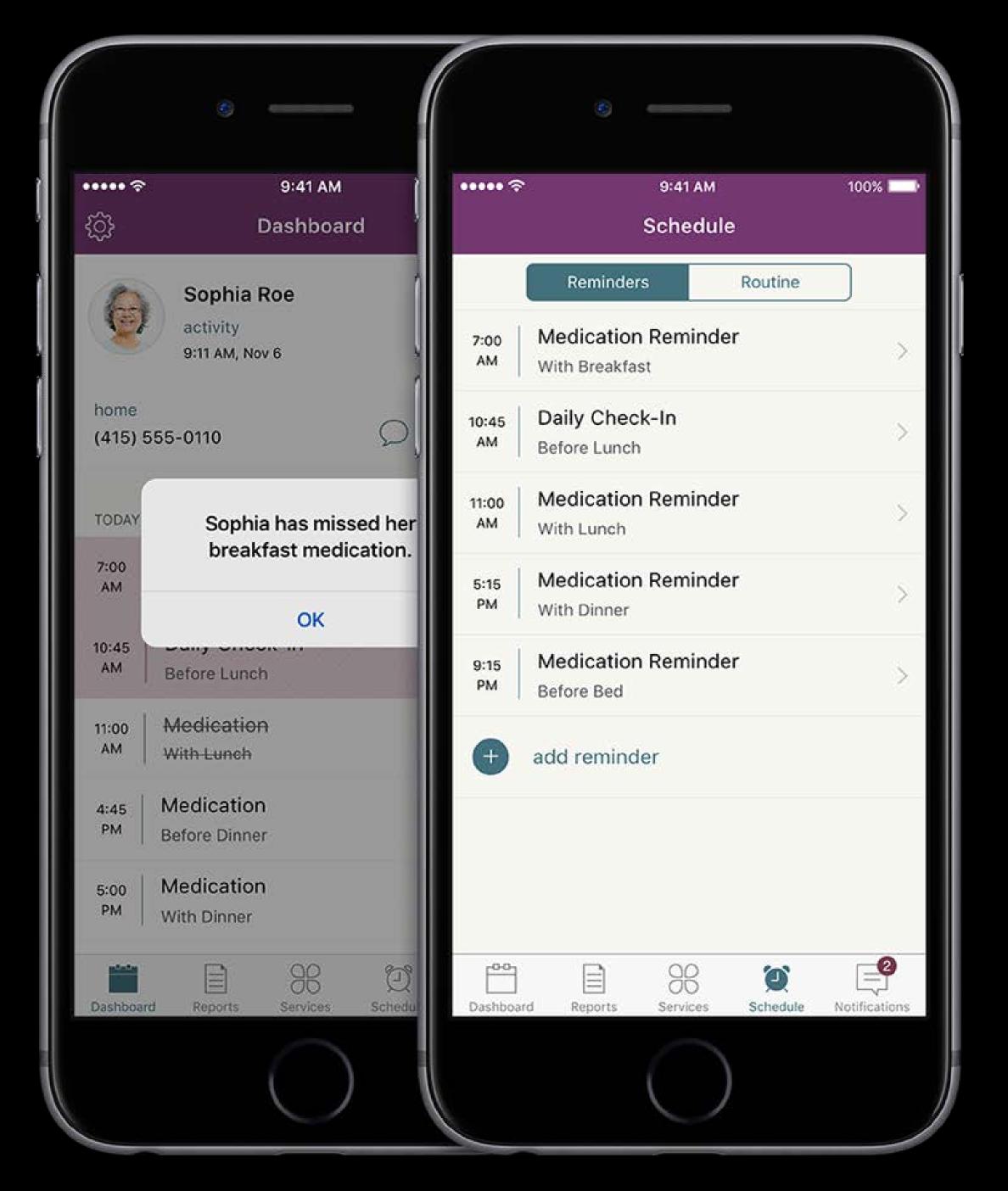


Elder Support





ElderAdvocate



..Where it works..



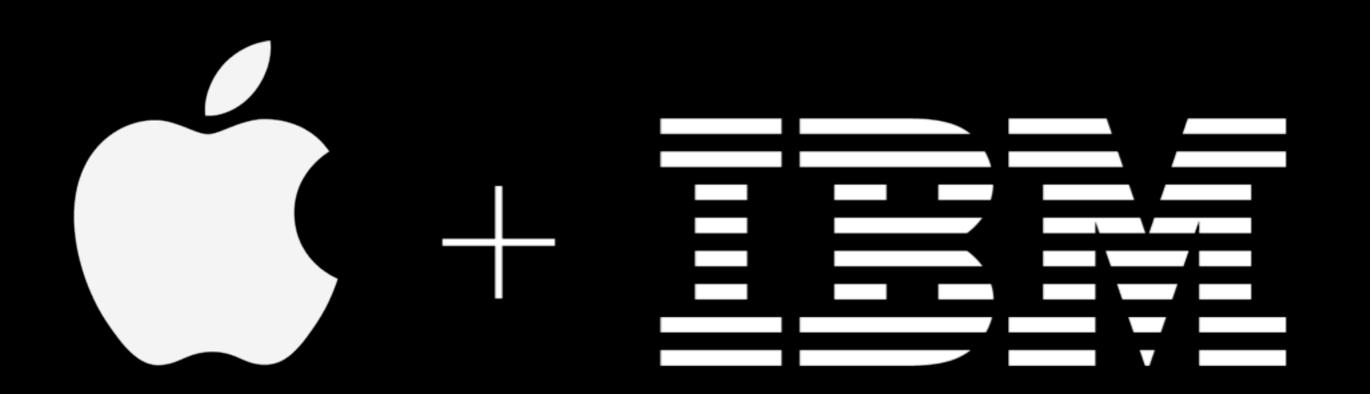
Why Japan?







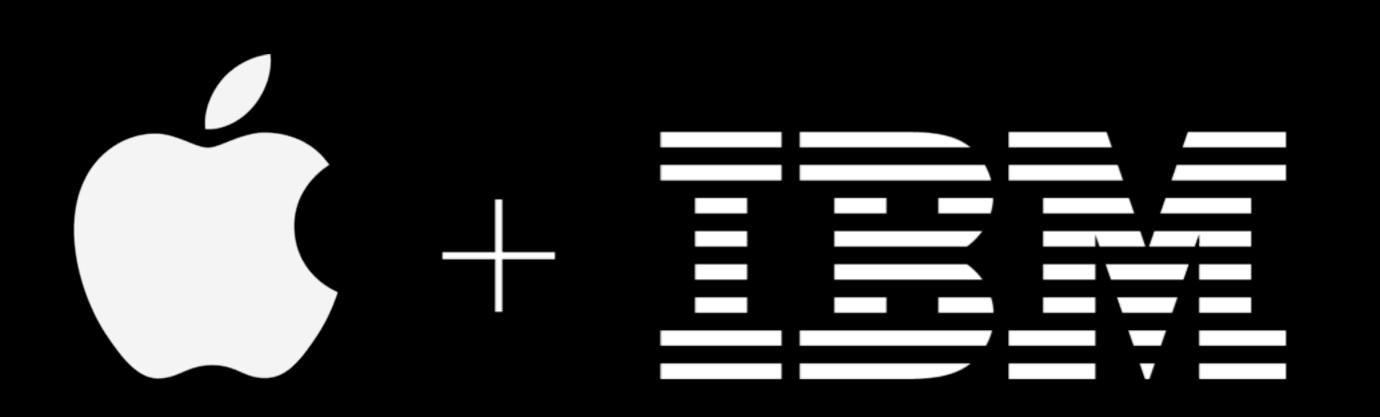
PAN POST براج



IBM and Apple offering new opportunities

Video Japan Post

PAN POST



Demonstratio n

What is the Benefit for Japan Post in working with Apple + IBM

Each partner brings distinctive and proprietary capabilities to enable the service

Responsive UI **UIKit** CarPlay Reminders Metal HealthKit AirPrint Swift Indoor Positioning Adaptive UI App Extensions Compass Frameworks ResearchKit Auto Layout Dynamic Text AirPlay San Francisco Font Touch ID CloudKit Location SceneKit Gestures Gyroscope Accessibility Convenence **Network Optimization Push Notifications** Wallet Debug Gauges Multitasking Localization Microphone On Demand Resources

Apple Pay Iconography Single Sign-on Accelerometer iBeacons Calendar App Thinning HomeKit Offline Data MapKit Bluetooth Xcode Camera Contacts Photos WatchKit

UIKit Responsive UI CarPlay Reminders Metal HealthKit AirPrint Swift Indoor Positioning Adaptive UI App Extensions Frameworks ResearchKit Compass Auto Layout Dynamic Text AirPlay San Francisco Font Touch ID CloudKit Location EXPANSANCE A SceneKit Gestures Gyroscope Accessibility **Network Optimization Push Notifications**

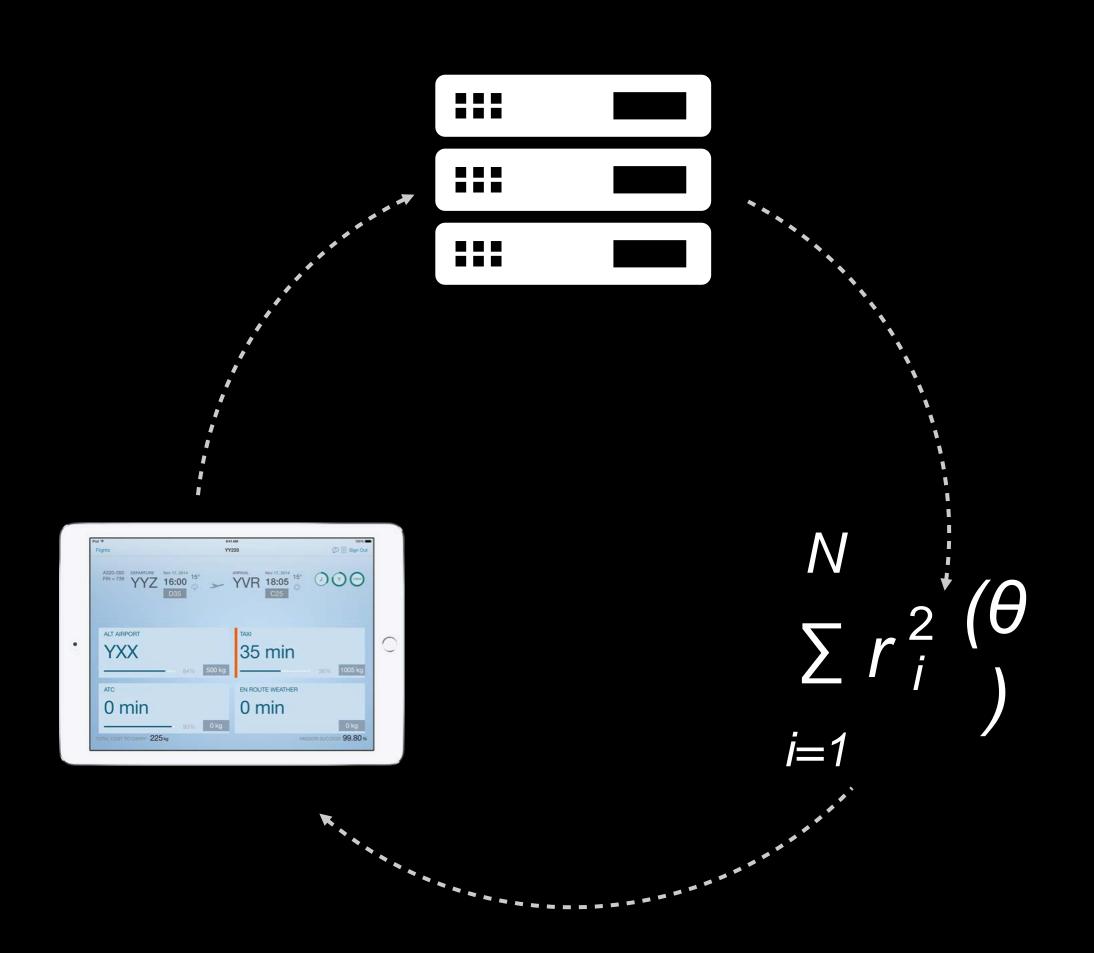
Debug Gauges Wallet Multitasking Localization Microphone On Demand Resources Apple Pay Single Sign-on Calendar iBeacons Iconography App Thinning Accelerometer HomeKit Offline Data MapKit Bluetooth Xcode WatchKit Camera Contacts Photos

UIKit CarPlay Responsive UI AirPrint Reminders Metal HealthKit Swift Indoor Positioning Adaptive UI App Extensions Compass ResearchKit Frameworks Auto Layout Dynamic Text CloudKit AirPlay San Francisco Font Touch ID Location Gestures Gyroscope SceneKit Accessibility Experience **Network Optimization Push Notifications** Wallet Debug Gauges Multitasking Localization Microphone On Demand Resources Single Sign-on Apple Pay Iconography Calendar iBeacons App Thinning Accelerometer HomeKit Offline Data MapKit Bluetooth Xcode WatchKit Camera Contacts Photos

The Best Technology for the Job



Apps Powered by Analytics



Made for the mobile experience

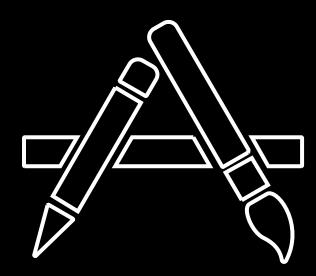
Intuitive and easy to interpret

Personalized, relevant, accurate, fast

Enabling decisions and insights in the most critical moments



One Partnership to Transform Your Enterprise

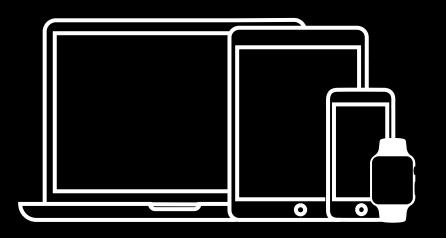


Solutions

Prebuilt apps

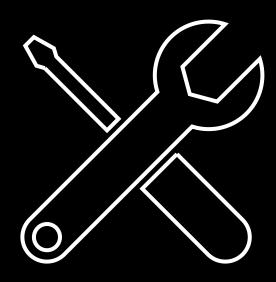
App enhancements

Accelerated integration



Devices

iPhone, iPad, Mac, Apple Watch
Global procurement
IBM Global Finance
Global Asset Recovery Services
Apple Device Enrollment Program



Lifecycle Services

Mobile device management

AppleCare for Enterprise

IBM Upgrade Service for iOS 9

